

# Resellers:

- What OMNI-WiFi Offers Our Resellers
- The Qualifications of OMNI-WiFi Resellers
- OMNI-WiFi's Goals for Our Resellers
- 5 Easy Steps Become an OMNI-WiFi Resellers



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## What OMNI-WiFi Offers Our Resellers

OMNI-WiFi provides comprehensive start-up support to our resellers so that they are fully knowledgeable of our products and can effectively support customers in the selection and installation of OMNI-WiFi equipment, optimally designed to each new environment. We provide thorough training in product selection, site survey, WiFi network design, needs analysis and installation. In addition, we offer our wireless resellers leads in their designated territories on an ongoing basis, technical assistance in networking and other installation requirements, and marketing support. Specifically what OMNI-WiFi offers its resellers includes:

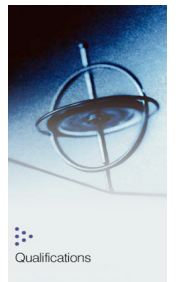
- The best WiFi technology and WiMax systems available at any cost;
- Substantial discounts on wireless equipment and immediate return on investment;
- Opportunities for productive territories throughout the United States and in many foreign countries;
- Comprehensive training in the operation, deployment, and optimization of OMNI-WiFi's wireless products;
- State-of-the art authentication and invoicing systems for wireless internet service providers;
- Significant opportunity for wireless ISPs to expand their existing client base and revenues;
- Cisco-certified router configuration assistance;
- Wireless-certified design help;
- Successful wireless ISP cash flow plans;
- Leads in resellers' territories;
- Marketing support including graphic and web design, printing, co-marketing and advertising; and
- 24/7 technical support



*Reasonable start-up investment in equipment and training – immediate and substantial ROI*

## Qualifications of OMNI-WiFi Resellers

- Basic knowledge of Ethernet networks and Microsoft operating systems;
- Demonstrated integrity and knowledge of electronic sales;
- Successful history of computer sales, upgrades or repairs;
- Microsoft or CISCO-certified applicants preferred;
- Provision of 24/7 technical, email support.



*Ideal for ISPs, Systems Integrators, Networking Providers, and/or Computer-Related Business Owners & Network Engineers*

## What OMNI-WiFi Expects from its Resellers

- Commitment to initial training and understanding OMNI-WiFi's technology and products;
- Willingness to be responsive to customers' questions and needs;
- High aptitude for dynamic environment—new product introductions and training;
- Ongoing commitment to service and support existing clients; and
- Like-minded individuals seeking to grow OMNI-WiFi through the successful distribution of its products.



*And, of course, an ongoing commitment to excellence...*

## 5 Steps to Become an OMNI-WiFi Reseller

1. Review and sign the OMNI-WiFi [Reseller Nondisclosure Agreement](#).
2. Receive reseller requirements, product pricing schedules and ROI, and reseller agreement.
3. Interview with Technical Officer to discuss qualifications, experience, and goals.
4. Review and sign your Reseller Agreement.
5. Schedule Classroom Training and/or complete Training CD and Online Test: [Products and Systems, Site Survey, Installation and Service](#)

*And start your path to SUCCESS as an OMNI-WiFi Authorized Reseller!*